

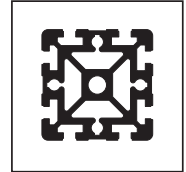
BRL SIS (Sales Information Service)

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**Product Bulletin – Distributor Training Schedule 2005****PB-MGE01-05 US**

If you have never been to Structural Framing and Workplace Equipment training, we strongly encourage you to visit us in Buchanan, MI.

We have training in Buchanan because we believe that it is the best place for training salespeople. Here, we have all of the products, an excellent demo area, appropriate personnel, and many in-plant applications.

In addition, we can maintain an environment suitable for training with minimum interruptions. The training has a strong emphasis on practical product applications, feature/function/benefit, and competitive product comparisons.

Because of the holidays and the typical end-of-year crunch, there will be no Structural Aluminum Framing Systems training in November or December.

TRAINING SCHEDULE

January	19-20
February	23-24
March	23-24
April	20-21
May	25-26
June	22-23
July	20-21
August	17-18
September	14-15
October	19-20

AGENDA**Day 1**

8:00 am	Plant Tour
8:30 am	MGE Product Line Overview
9:00 am	MAS Product Line Overview
10:00 am	Product Line Overview
12:00 pm	Lunch
1:00 pm	Applications
4:00 pm	Lean Manufacturing
5:00 pm	Adjourn

Day 2

8:00 am	Competitive Comparisons
9:30 am	Cleanroom/ESD Products
10:00 am	Selling/Quoting Rexroth MGE/MAS Products
11:30 am	Q & A and Rexroth Partner Assessment
12:00 pm	Adjourn